



## Demand Surcharge reinstatement effective March 5, 2026

Due to ongoing geopolitical disruptions affecting international transport routes, we are making necessary adjustments to ensure we continue delivering reliable, high-quality service. These conditions have created constraints on airspace availability, extended transit distances, and increased operational complexity across key lanes. As a result, the cost of maintaining service reliability in certain regions has risen.

To help offset these additional operating costs and ensure continuity of service, we are introducing a Demand Surcharge on TNT international shipments, to and from India, Middle East, North Africa, and Sub-Saharan Africa (SSA<sup>2</sup>) region.

The table below outlines the DS charge that will be applicable effective **March 5, 2026 - Until further notice**.

1. **Services for Demand Surcharge include:**  
TNT International services (09D, 09N, 10D, 10N, 12D, 12N, 15D, 15N, 48N, 48F, 412)
2. **SSA:** Kenya, Malawi, Namibia, Nigeria, South Africa, Eswatini, Zambia, Mozambique & Botswana
3. Service availability differs across different markets

### **Export:**

Surcharge Amount (KES per Kg)

| Origin | Destination   | Parcel/Freight*<br>(Rate /Kg) |
|--------|---------------|-------------------------------|
| Kenya  | US & Canada   | 198                           |
|        | Europe        | 141                           |
|        | APAC          | 141                           |
|        | Rest of World | 141                           |

\*Subject to a minimum of KES 129 for parcel and freight shipments.

### **Import:**

Surcharge Amount (KES per Kg)

| Destination | Origin        | Parcel/Freight*<br>(Rate /Kg) |
|-------------|---------------|-------------------------------|
| Kenya       | US & Canada   | 141                           |
|             | Europe        | 141                           |
|             | APAC          | 198                           |
|             | Rest of World | 141                           |

\*Subject to a minimum of KES 129 for parcel and freight shipments.