

TNT INDONESIA **PRICewaterhouseCOOPERS** CUSTOMER STORY

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15 YEARS OF WORKING TOGETHER FOR CUSTOMER SUCCESS

Ms. Agis has been working together with TNT Indonesia for more than 15 years. The firms of PwC global network help both private and public clients solve complex business problems and continued trust between the firm and its clients is of utmost importance.

"TNT offers good services, is on time for pick-up and deliveries and is safe. My shipments are always packed properly... and more importantly, their packaging is waterproof which is assuring as we typically send important documents to our clients via TNT," said Ms. Agis.

FURTHER GROWTH ACROSS KEY SECTORS IN INDONESIA

PwC Indonesia focuses its business across a number of key industry sectors to support business demands in its market. Its local specialists are connected to the global PwC network of industry specialists to provide best practices and expertise, combined with local knowledge.

Industry sectors include financial services, consumer and industrial products and services, energy, utilities and mining, technology, information, communications, entertainment and media, and others.

Business needs from these sectors sometimes demand greater efficiency and transparency in delivering on deadlines and Ms. Agis found that TNT provided the support she needs to achieve these high standards.

She further explained that, "TNT has a proactive team who always keeps me informed about the status of our customers' shipments. That makes TNT stand out from other providers, apart from their competitive rates given to us."

GLOBAL COMPETITIVENESS WITH THE RIGHT NETWORK

PwC Indonesia's clients work with an extended pool of businesses and partners that requires deliveries both domestically and internationally. For these international deliveries, a strong global network partner is needed.

"I am happy that TNT has a strong Middle Eastern Road network, so I use (the company) for all my shipments to the region," added Ms. Agis.

ABOUT TNT EXPRESS

TNT Express, a FedEx company, is one of the world's largest express delivery companies. On a daily basis, TNT Express delivers close to one million consignments ranging from documents and parcels to palletised freight. The company offers road and air delivery services in Europe, the Middle East and Africa, Asia-Pacific and the Americas. TNT Express made €6.9 billion in revenue in 2015.

