

**WE ARE PASSIONATE
ABOUT PRODUCTION**



THE PEOPLE NETWORK

4 May 2015

MODERN INDUSTRIAL MANUFACTURING

RE-DEFINES THE MEANING OF 'COMPLEXITY'



- The operation of production plants in the Industrial sector is orchestrated to **meet the production rhythms** of their final customers and **deliver promised level of service**
- Their inbound **supply chain must respond promptly** to changing product specifications and volatility of customer demand
- It can involve up to **800,000 stock keeping units** required to meet customers' production specification, provided by as many as **6000 suppliers**
- The operating **margins** in Industrial sector **are razor thin**. Efficiency is everything.

DELAYS COST TIME AND MONEY



➤ Manufacturers are served daily by **hundreds of suppliers** located locally and overseas

➤ The right parts in the right quantities and in right sequence **must arrive just in time** to the right location

➤ Delayed shipments can shut down the **entire production line**

➤ Line stops cost **thousands of Euros per second** and break promises to the customer

WHAT CAN WE DO FOR YOU?

WE CAN HELP YOU!

REDUCE INVENTORY PIPELINE COSTS

by faster and more reliable delivery



REDUCE THE LIKELIHOOD OF LINE STOPPERS

due to transportation related issues



INCREASE PLANNING PRODUCTIVITY

by improving plant receiving, sequencing and materials management functions



REDUCE ADMINISTRATION COSTS

of handling multiple carriers for emergency shipments



DELIVERED BY EUROPE'S WIDEST AND FASTEST ROAD NETWORK



Connects **44 European Countries** daily



On **92% lanes** faster or equal to competition



Optimised for **parcels** and **pallets up to 1000 kg**



Delivers to **20%** more destinations in Europe **within 48 hours***



Daily pick up and day definite deliveries



Offers **more options** for first and last mile delivery



COMPLEMENTED BY BEST IN CLASS INDUSTRY SPECIALIST DESKS



6x

6 times more desks than closest competitor with **better local** planning capabilities leading to **2-5% better service performance**



Dedicated and empowered customer service authorised to activate service recovery



Expertise centres located in **24 countries** provide **24/7 monitoring services** (where available)



Your priority customer status and the use of the specialist desk are **defined by** your **business profile**, rather than spending

AND FUELLED BY OUR MARKET LEADING EXPERTISE



We offer **25 years worth of experience** serving Automotive, Industrial and High Tech sectors



We offer the **widest range of services** via one contact compared to any other integrator



We offer **in-transit service upgrades**, when more urgency is required

OUR BEST SERVICE TO KEEP YOUR PRODUCTION LINES RUNNING





THE PEOPLE NETWORK

THANK YOU