

**WE ARE PASSIONATE
ABOUT PRODUCTION**

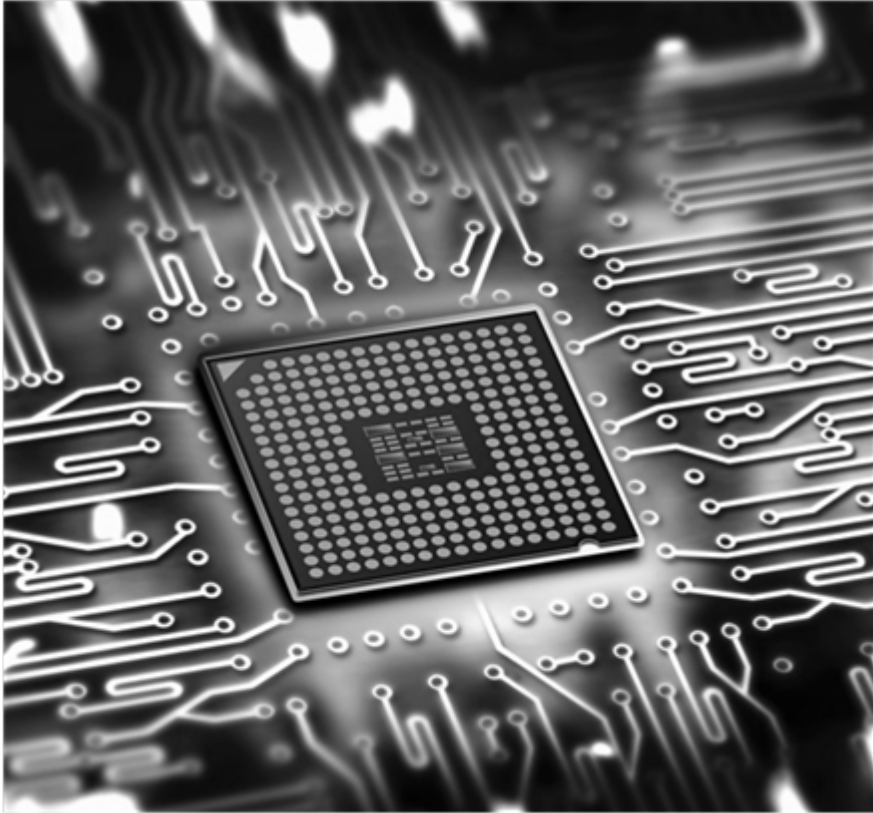


THE PEOPLE NETWORK

4 May 2015

MODERN HI-TECH MANUFACTURING

RE-DEFINES THE MEANING OF 'COMPLEXITY'



- **Strong competition**, continued **pressure on selling prices** and **reducing product life cycle** shape the reality of Hi-Tech manufactures.
- **Time-to-market** and short **production time** play a crucial role.
- Inbound **supply chain** feeding production **must respond promptly** to the changing product specifications and volatility of customer demand
- It can require up to **100 different components** to produce the final product.
- These parts should be delivered at the right time, to the right place to guarantee a new product leaves the production line **every 15 seconds**

DELAYS COST TIME AND MONEY



➤ Manufacturers are served daily by **hundreds of suppliers** located locally and overseas

➤ The right parts in the right quantities and in right sequence **must arrive just in time** to the right location

➤ Delayed shipments can shut down the **entire production line**

➤ Line stops cost **thousands of Euros per second** and break promises to the customer

WHAT CAN WE DO FOR YOU?

WE CAN HELP YOU!

REDUCE INVENTORY PIPELINE COSTS

by faster and more reliable delivery



REDUCE THE LIKELIHOOD OF LINE STOPPERS

due to transportation related issues



INCREASE PLANNING PRODUCTIVITY

by improving plant receiving, sequencing and materials management functions



REDUCE ADMINISTRATION COSTS

of handling multiple carriers for emergency shipments



DELIVERED BY EUROPE'S WIDEST AND FASTEST ROAD NETWORK



Connects **44 European Countries** daily



On **92% lanes** faster or equal to competition



Optimised for **parcels** and **pallets up to 1000 kg**



Delivers to **20%** more destinations in Europe **within 48 hours***



Daily pick up and day definite deliveries





Offers **more options** for first and last mile delivery



COMPLEMENTED BY BEST IN CLASS INDUSTRY SPECIALIST DESKS



- 6x** **6 times** more desks than closest competitor with **better local** planning capabilities leading to **2-5% better service performance**
-  **Dedicated and empowered customer service** authorised to activate service recovery
-  Expertise centres located in **24 countries** provide **24/7 monitoring services** (where available)
-  **Your priority customer status** and the use of the specialist desk are **defined by** your **business profile**, rather than spending

AND FUELLED BY OUR MARKET LEADING EXPERTISE



We offer **25 years worth of experience** serving Automotive, Industrial and High Tech sectors

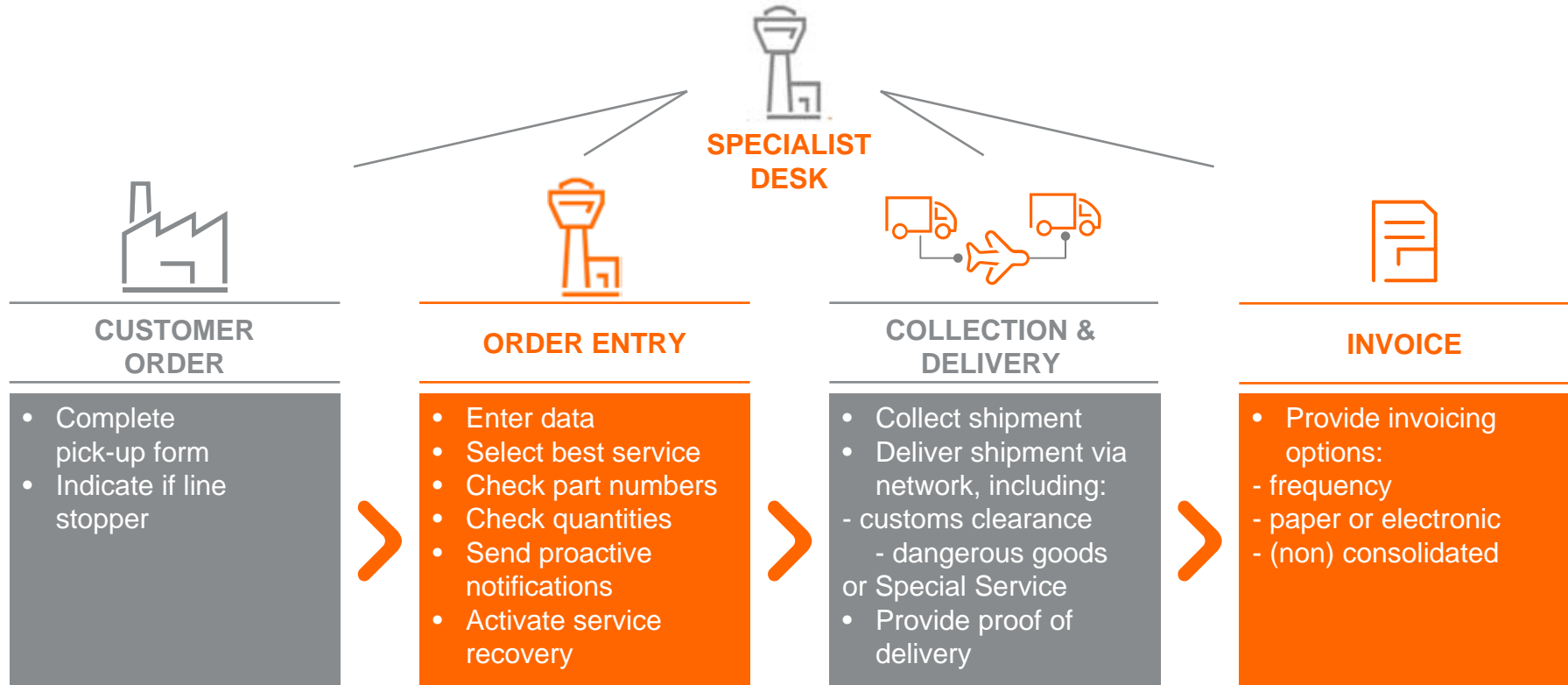


We offer the **widest range of services** via one contact compared to any other integrator



We offer **in-transit service upgrades**, when more urgency is required

OUR BEST SERVICE TO KEEP YOUR PRODUCTION LINES RUNNING





THE PEOPLE NETWORK

THANK YOU