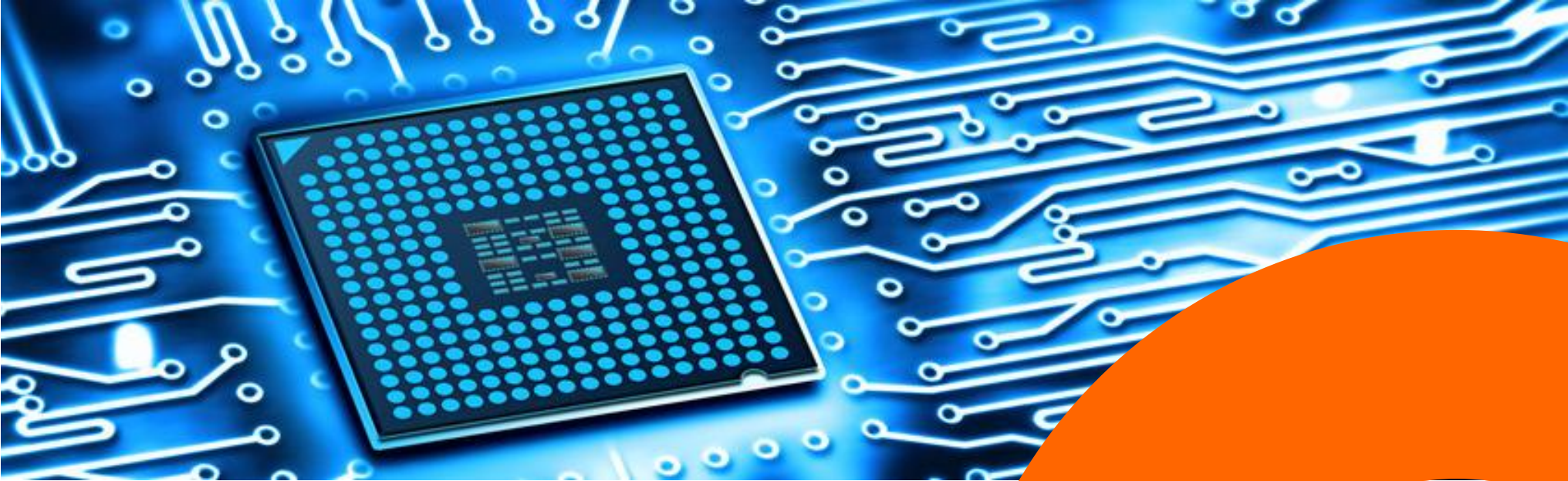


A PROVEN TRACK
RECORD OF
EXCELLENT SERVICE



TNT SHOWCASE

HI-TECH MANUFACTURER

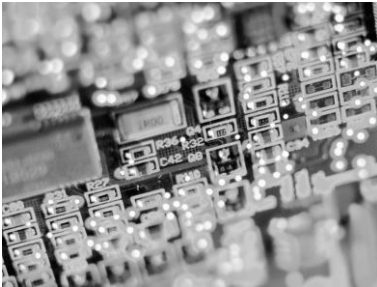
A leading global electronics manufacturing services provider



THE PEOPLE NETWORK

EFFICIENT INBOUND LOGISTICS IS CRUCIAL TO MEET PRODUCTION DEADLINES

THE CHALLENGES



Wide variety of production components with different shipping profiles



Tight production deadlines and frequent changes in end product specifications due to great diversity of customers



The end customers put high pressure on production costs, but require high service level

TNT'S UNRIVALLED SERVICE POWERS PRODUCTION



Next day or day definite delivery of production components across Europe

TNT DELIVERS SIGNIFICANT BENEFITS TO OUR CUSTOMER

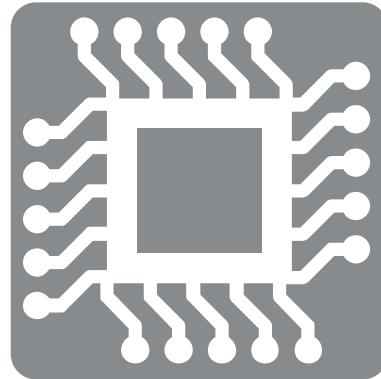
REDUCED INVENTORY LEVELS
by shortening the lead-time by
1 DAYS on average



PROACTIVE MONITORING
and deviation planning



ONE POINT OF CONTACT
for all scheduled and
emergency shipments



COST SAVING by reducing the
risk of line stops saving the
company **€ 40,000 PER HOUR**



IN-TRANSIT VISIBILITY
for all parts



COST TRANSPARENCY
Improved



WITH A COMPLETE SHIPMENT SOLUTION

1

...

TNT collects same day the shipments booked before 13:00 from over 150 suppliers

**2**

...

Depending on the urgency and weight profile of the shipment, it is delivered via Air or Road network

**3**

...

Shipments delivered to the production sites before 11:30 through standard network delivery or bullet van for early morning deliveries

**4**

...

A dedicated customer service team monitors delivery and proactively activates a deviation plan, if necessary



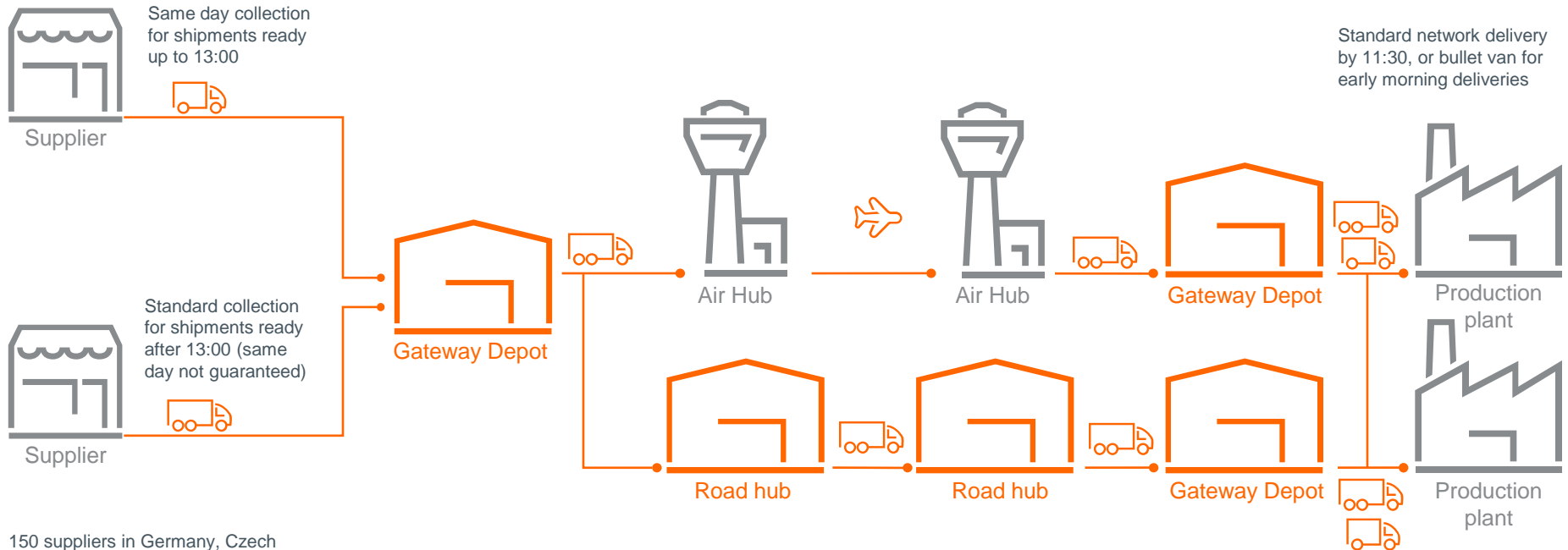
POWERED BY OUR UNRIVALLED NETWORK AND DEDICATED CUSTOMER SUPPORT



- > Industry Specialist Desk offers **one single point** of contact with TNT
- > Industry Specialist Desk **proactively monitors** shipments from pickup to delivery, **activates service recovery**, if necessary, and **provides customer complete visibility** over shipping process
- > TNT **collects** shipments the **same day** from 150 suppliers with orders received just **before 13:00**
- > TNT delivers shipments to the production site **before 11:30**, but also offers **early morning deliveries**, if required
- > TNT is able to proactively offer **in-transit service upgrades**, if more urgency is required



TNT COLLECTS PRODUCTION MATERIAL FROM MORE THAN 150 SUPPLIERS AND DELIVERS TO THE PLANTS LOCATED IN 7 EUROPEAN COUNTRIES



150 suppliers in Germany, Czech Republic, France, Great Britain, Italy, Austria, Sweden, Finland, Spain, Ireland, Hungary, Netherlands and Switzerland



THE PEOPLE NETWORK

THANK YOU