

TNT SHOWCASE

INDUSTRIAL MANUFACTURER

A global industrial manufacturer with plants in the US, sourcing production components from European suppliers



A RACE AGAINST TIME BETWEEN EUROPE & THE USA

THE CHALLENGES



6 hours time difference and over 6000km distance between the plant s in US and their suppliers in Europe



Production components stock throughput time is shorter than time of replenishment by sea, due to frequent change of production series and new product launches.



The shipping profile of these urgent production components might vary from 250 grams up to 5 tons.

TNT'S UNRIVALLED SERVICE KEEPS PRODUCTION RUNNING





TNT DELIVERS **SIGNIFICANT BENEFITS**TO OUR CUSTOMER

REDUCED INVENTORY LEVELS

by shortening the lead-time by **2 DAYS on average**

PROACTIVE MONITORING

and service recovery planning

ONE POINT OF CONTACT

for all scheduled and emergency shipments



COST SAVING by reducing the risk of line stops saving the company € 60,000 PER HOUR

COMPLETE
VISIBILITY for all parts
in transit

COST CERTAINTY AND TRANSPARENCY



WITH A COMPLETE SHIPMENT SOLUTION

1

Customer provides
Industry Specialist
Desk in US with an
order authorising
collection of production
components in Europe

2

US Industry Specialist Desk schedules the collection 3

TNT in Europe collects components from suppliers and consolidates them in Liege for final delivery 4

Overnight the components are delivered from LGG to JFK and driven to the plants in South Carolina, US

5

The Desk proactively monitors delivery and proactively activates service recovery plan, if necessary





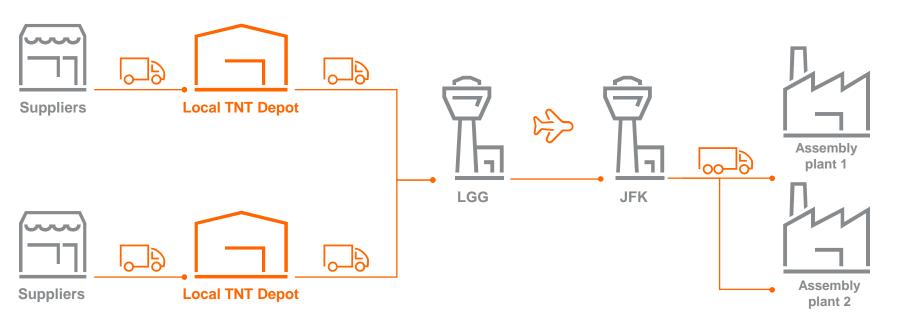
POWERED BY OUR UNRIVALLED NETWORK



AND **DEDICATED**CUSTOMER SUPPORT

- Industry Specialist Desk (ISD) offers one single point of contact with TNT
- Industry Specialist Desk proactively monitors shipments from pickup to delivery, and activates service recovery, if necessary
- ISD provides customer complete visibility over shipping process and send the update report to the customer from each leg of a journey
- TNT collects shipments from 30+ suppliers in Germany, Czech Republic, Switzerland, Italy, and Austria with network scheduled or dedicated pick up depending on urgency of the shipment
- TNT delivers industrial components to the plants in US by the due date assigned in the order, usually in 24-48 hours

TNT COLLECTS INDUSTRIAL COMPONENTS FROM 30+ SUPPLIERS IN EUROPE AND DELIVERS OVER 6000KM TO THE PLANTS IN US IN 24 - 48 HOURS







THANK YOU