



TNT SHOWCASE

INDUSTRIAL MANUFACTURER

A global industrial manufacturer with plants in the US, sourcing production components from European suppliers



THE PEOPLE NETWORK

A RACE AGAINST TIME BETWEEN EUROPE & THE USA

THE CHALLENGES



6 hours time difference and over 6000km distance between the plants in US and their suppliers in Europe



Production components stock throughput time is shorter than time of replenishment by sea, due to frequent change of production series and new product launches.



The shipping profile of these urgent production components might vary from 250 grams up to 5 tons.

TNT'S UNRIVALLED SERVICE KEEPS PRODUCTION RUNNING



Next day delivery from all European suppliers to the plants in South Carolina, USA

TNT DELIVERS SIGNIFICANT BENEFITS TO OUR CUSTOMER

REDUCED INVENTORY LEVELS
by shortening the lead-time by
2 DAYS on average

COST SAVING by reducing the
risk of line stops saving the
company **€ 60,000 PER HOUR**

PROACTIVE MONITORING
and service recovery planning

**COMPLETE
VISIBILITY** for all parts
in transit

ONE POINT OF CONTACT
for all scheduled and
emergency shipments

**COST CERTAINTY AND
TRANSPARENCY**



WITH A COMPLETE SHIPMENT SOLUTION

1

...

Customer provides Industry Specialist Desk in US with an order authorising collection of production components in Europe

**2**

...

US Industry Specialist Desk schedules the collection

**3**

...

TNT in Europe collects components from suppliers and consolidates them in Liege for final delivery

**4**

...

Overnight the components are delivered from LGG to JFK and driven to the plants in South Carolina, US

**5**

...

The Desk proactively monitors delivery and proactively activates service recovery plan, if necessary



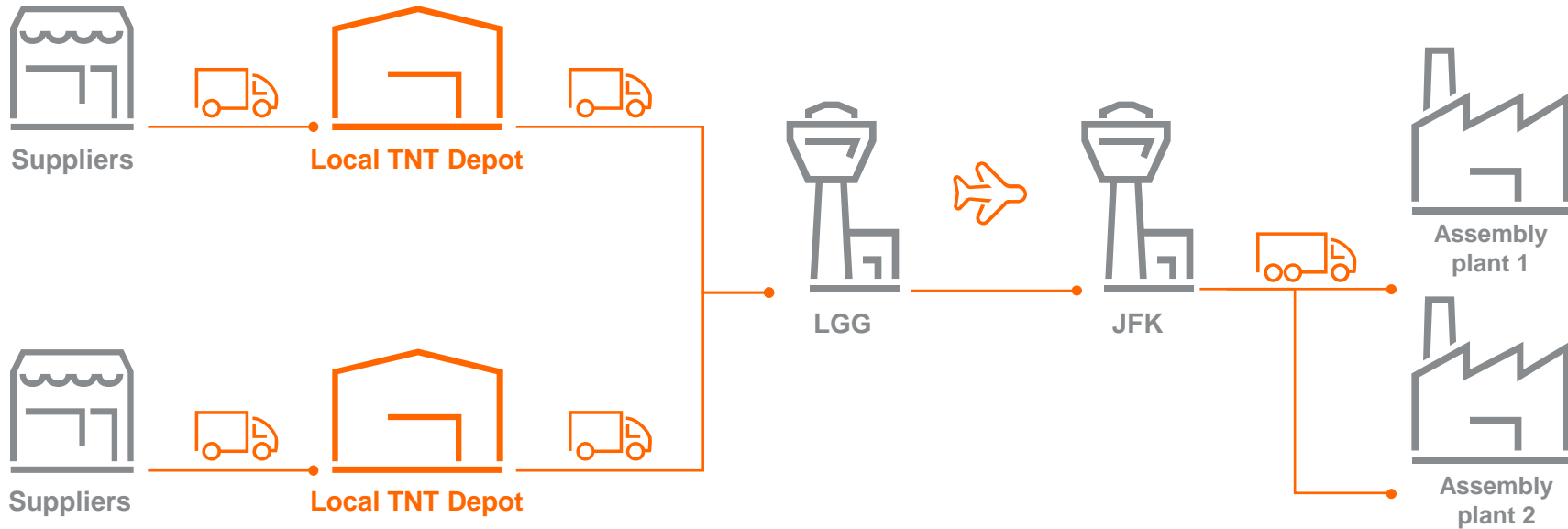
POWERED BY OUR UNRIVALLED NETWORK AND DEDICATED CUSTOMER SUPPORT



- › Industry Specialist Desk (ISD) offers **one single point** of contact with TNT
- › Industry Specialist Desk **proactively monitors** shipments from pickup to delivery, and **activates service recovery**, if necessary
- › ISD **provides customer complete visibility** over shipping process and send the update report to the customer from each leg of a journey
- › TNT **collects** shipments from 30+ suppliers in Germany, Czech Republic, Switzerland, Italy, and Austria with network scheduled or dedicated pick up depending on urgency of the shipment
- › TNT **delivers** industrial components to the plants in US by the due date assigned in the order, usually in 24-48 hours



TNT COLLECTS INDUSTRIAL COMPONENTS FROM 30+ SUPPLIERS IN EUROPE AND DELIVERS OVER 6000KM TO THE PLANTS IN US IN 24 - 48 HOURS





THE PEOPLE NETWORK

THANK YOU