TNT SHOWCASE
MANUFACTURER OF MEDICAL DEVICES

An American company and world leader in medical device technology and therapies. It serves the European market from its European Operations Center in Heerlen.
EVERY 3 SECONDS OUR CUSTOMER’S MEDICAL PRODUCT IMPROVES A PERSON’S LIFE

THE CHALLENGES

SPEED IS OF THE ESSENCE
Delivery of Customer’s products to hospitals during opening hours is the first step to save lives.

DESTINATION COMPLEXITY
Hospitals have complex infrastructures and may be located in remote areas. Delivery to the doctor at an exact time is a challenge that only experts can meet.

SUPPLY CHAIN INEFFICIENCY
With high consignment stocks in hospitals plus stocks at Customer’s local warehouse in Madrid, it’s difficult to get a complete picture of goods in transit and returns.

TNT’S SOLUTION
Next day pre 9:00am delivery through partnership with MRW
CUSTOMER SEES MANY BENEFITS AND REDUCED COST

STREAMLINED DISTRIBUTION through direct delivery from the distribution centre to hospitals

LESS HANDLING POINTS results in less product damage and the reduction of overall transportation budget by 10%

The local customer’s WAREHOUSE CAN BE DOWNSIZED

REDUCE LEVELS OF CONSIGNMENT INVENTORY STOCK kept in the hospitals

FULL CONTROL over the distribution process is achieved
WITH A SOLUTION FOR PRE 9:00AM DELIVERIES TO THE HOSPITALS IN SPAIN & PORTUGAL

1. TNT picks up the shipment from customer’s distribution centre in the Netherlands

2. Shipment is uplifted on a commercial flight from Brussels to Madrid or Lisbon

3. Upon arrival in Madrid, the shipment is injected directly into the domestic network for delivery before 9:00am

4. Deliveries are handled using a combination of TNT’s core premium services and last mile dedicated deliveries through a partnership with MRW

5. The shipping process is closely monitored by local, dedicated customer Service teams in close cooperation with local Special Services
TNT DELIVERS MEDICAL PRODUCTS BEFORE 9:00AM TO THE HOSPITALS IN PORTUGAL & SPAIN
THANK YOU