WE ARE PASSIONATE ABOUT PRODUCTION

4 May 2015
Modern Hi-Tech Manufacturing

Re-defines the meaning of ‘Complexity’

- **Strong competition**, continued pressure on selling prices and reducing product life cycle shape the reality of Hi-Tech manufactures.

- **Time-to-market** and short production time play a crucial role.

- Inbound supply chain feeding production must respond promptly to the changing product specifications and volatility of customer demand.

- It can require up to **100 different components** to produce the final product.

- These parts should be delivered at the right time, to the right place to guarantee a new product leaves the production line every 15 seconds.
DELAYS COST TIME AND MONEY

Manufacturers are served daily by hundreds of suppliers located locally and overseas.

The right parts in the right quantities and in right sequence must arrive just in time to the right location.

Delayed shipments can shut down the entire production line.

Line stops cost thousands of Euros per second and break promises to the customer.

WE ARE PASSIONATE ABOUT PRODUCTION (04 May 2015)
WHAT CAN WE DO FOR YOU?

WE CAN HELP YOU!

**REDUCE INVENTORY PIPELINE COSTS**
by faster and more reliable delivery
by 2-4%

**REDUCE THE LIKELIHOOD OF LINE STOPPERS**
due to transportation related issues
by up to 60%

**INCREASE PLANNING PRODUCTIVITY**
by improving plant receiving, sequencing and materials management functions
by 3-6%

**REDUCE ADMINISTRATION COSTS**
of handling multiple carriers for emergency shipments
by up to 50%

WE ARE PASSIONATE ABOUT PRODUCTION (04 May 2015)
DELIVERED BY EUROPE’S WIDEST AND FASTEST ROAD NETWORK

- Connects 44 European Countries daily
- On 92% lanes faster or equal to competition
- Delivers to 20% more destinations in Europe within 48 hours*
- Daily pick up and day definite deliveries
- Optimised for parcels and pallets up to 1000 kg
- Offers more options for first and last mile delivery

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*on comparable service
WE ARE PASSIONATE ABOUT PRODUCTION (04 May 2015)
COMPLEMENTED BY BEST IN CLASS INDUSTRY SPECIALIST DESKS

6 times more desks than closest competitor with better local planning capabilities leading to 2-5% better service performance

Dedicated and empowered customer service authorised to activate service recovery

Expertise centres located in 24 countries provide 24/7 monitoring services (where available)

Your priority customer status and the use of the specialist desk are defined by your business profile, rather than spending
AND FUELLED BY OUR MARKET LEADING EXPERTISE

We offer **25 years worth of experience** serving Automotive, Industrial and High Tech sectors

We offer the **widest range of services** via one contact compared to any other integrator

We offer **in-transit service upgrades**, when more urgency is required
OUR BEST SERVICE TO KEEP YOUR PRODUCTION LINES RUNNING

CUSTOMER ORDER
- Complete pick-up form
- Indicate if line stopper

ORDER ENTRY
- Enter data
- Select best service
- Check part numbers
- Check quantities
- Send proactive notifications
- Activate service recovery

COLLECTION & DELIVERY
- Collect shipment
- Deliver shipment via network, including:
  - customs clearance
  - dangerous goods or Special Service
- Provide proof of delivery

INVOICE
- Provide invoicing options:
  - frequency
  - paper or electronic
  - (non) consolidated

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