

TNT SHOWCASE

AUTOMOTIVE MANUFACTURER

A European automotive manufacturer with plants in the US, sourcing large quantities of components from European suppliers



THE PEOPLE NETWORK

A RACE AGAINST TIME BETWEEN EUROPE & THE USA

THE CHALLENGES



6 hours time difference between Europe and US



Request to pick up the shipments same day and deliver the next day comes in late afternoon



Collection from more than 200 suppliers in Europe



TNT'S UNRIVALLED SERVICE KEEPS PRODUCTION RUNNING



Next day delivery from all European suppliers to the plant in Maryland, USA

TNT DELIVERS SIGNIFICANT BENEFITS TO OUR CUSTOMER

REDUCED INVENTORY LEVELS
by shortening the lead-time by
2 DAYS on average



COST SAVING by reducing the
risk of line stops saving the
company **€ 60,000 PER HOUR**



**PROACTIVE
MONITORING** <
and deviation planning



**IN-TRANSIT
VISIBILITY** >
for all parts



ONE POINT OF CONTACT L
for all scheduled and
emergency shipments



**COST CERTAINTY AND
TRANSPARENCY** J



WITH A COMPLETE SHIPMENT SOLUTION

1

...

Customer provides Industry Specialist Desk in US with a reference number authorising spare parts collection in Europe

**2**

...

US Industry Specialist Desk schedules the collection

**3**

...

TNT in Europe collects spare parts from suppliers and consolidates them in Liege for final delivery

**4**

...

Overnight the spare parts are delivered from LGG to JFK and driven to the plant in Maryland

**5**

...

The Desk proactively monitors delivery and proactively activates deviation plan, if necessary

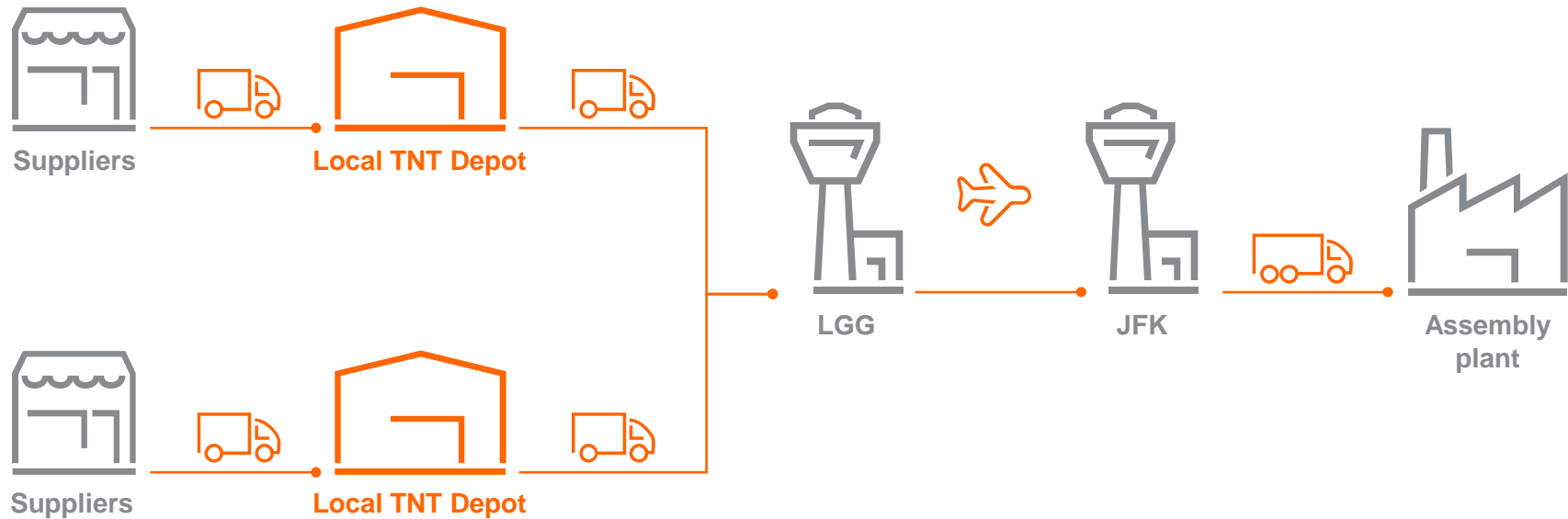


POWERED BY OUR UNRIVALLED NETWORK AND DEDICATED CUSTOMER SUPPORT



- > Industry Specialist Desk offers **one single point** of contact with TNT
- > Industry Specialist Desk **proactively monitors** shipments from pickup to delivery, **activates service recovery**, if necessary, and **provides customer complete visibility** over shipping process
- > TNT **collects** shipments the **same day** from 200 suppliers with orders received just **2 hours before close of business**
- > TNT is able to proactively offer **in-transit service upgrades**, if more urgency is required

TNT COLLECTS SPARE PARTS FROM 200+ SUPPLIERS IN EUROPE AND DELIVERS OVER 6000 KM TO THE PLANT IN THE USA IN 24 HOURS





THE PEOPLE NETWORK

THANK YOU